



Federal Public Defender  
Northern & Southern Districts of Mississippi

***Pozner on Cross: The Chapter Method of Cross- Examination***

May 15, 2024

8:30am – 4:45pm

MS College School of Law – CNF Auditorium

8:30am – 8:45am	Welcome <i>Omodare Jupiter, Federal Public Defender</i> <i>Andre' de Gruy, State Public Defender</i> <i>Erin Briggs, OSPD Training Director</i>
8:45am – 10:45am	<b>The Chapter Method of Cross-Examination and the Science Behind It</b>
10:45am – 11:00am	Break
11:00am – 12:00pm	<b>Chapter Bundles and Constructive Cross- Examination</b>
12:00pm – 1:00pm	Lunch
12:45pm – 2:45pm	<b>Sequence of Cross-Examination &amp; Drafting Written Chapters</b>
2:45pm – 3:00pm	Break
3:00pm – 4:45pm	<b>Questioning Techniques that Control the Witness</b>
4:45pm	Evaluations & Closing Announcements



### **Pozner on Cross: The Chapter Method**

One day, one speaker, one method, leading to career-long advantages.

Rarely can we say that someone “wrote the book” on a subject. Even more unusual is a book that changes a profession. In this program both are true. **Larry Pozner** has long been recognized as America’s authority on modern cross-examination. Pozner’s book **Cross Examination: Science and Techniques** (Lexis 3rd edition 2018, Pozner and Dodd) and his resulting seminar **Pozner on Cross: the Chapter Method** revolutionized our profession’s view of the purposes and methods of modern cross.

**Pozner on Cross: The Chapter Method**, is an innovative and highly entertaining program . immerses trial lawyers in the most powerful and modern techniques of drafting and delivering winning cross-examinations. For more than 25 years this ever-evolving seminar has been America’s best-attended trial techniques program. **Pozner on Cross: The Chapter Method** builds on principles of neuroscience and behavioral psychology to fashion the most reliable and advanced techniques of cross. The seminar features a great many examples of the step-by-step techniques that train lawyers to recognize, write, and deliver powerful cross-examinations.

Larry is a solo practitioner and trial consultant. He is a Past President of the National Association of Criminal Defense Lawyers. He began his career as a Colorado Public Defender. . and has long been recognized in Best Lawyers in America in civil “Bet the Company” litigation and in Criminal Law—both white collar and non-white collar. Pozner was trial counsel for many years for the Denver Broncos franchise and was part of the trial team that preserved Pat Bowlen’s ownership of the Broncos. He and a team of lawyers recently used these techniques to win and collect a \$111 million judgment against a national bank.

L S Pozner, PLLC

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